

State Employee Health Insurance Blue Ribbon Panel Discussion

May 24, 2005



Key Components to the 2006 RFP

- Self-Insured Statewide
- Extended Contract Term
 - 2.5 year term with multiple one year renewals up to 10.5 years
- One vendor statewide or two vendors statewide
- TPA Services Contract Strategy
 - Bid with and without PBA services
 - Four contracts to preserve ability to sever contracts
 - Medical
 - Pharmacy
 - Disease Management/Wellness
 - COBRA/FSA/HIPAA

Key Components to the 2006 RFP

- Minimum TPA Requirements
 - Experience with similar sized group(s)
 - Three years of experience
 - Access to a national network to serve employees and retirees
 - Three years disease management experience and URAC accreditation
 - Performance bonded to ensure timely and complete implementation
 - All discounts must come to the Commonwealth
 - Serve as claims fiduciary
 - Full disclosure and independent requirements

Key Components to the 2006 RFP

- Minimum PBA Requirements
 - Currently cover at least two million lives
 - Experience with similar sized group(s)
 - Must have provided services to a similarly situated state or federal program
 - Three years of experience
 - Performance bonded to ensure timely and complete implementation
 - All discounts must come to the Commonwealth
 - Full transparency of all pricing arrangements

Key Components to the 2006 RFP

- Network Requirements
 - Statewide Access Evaluation vs. County by County
 - Minimum requirements at KOI level
 - Scored on breadth and disruption
 - Requirement for nationwide network
- Evaluation Process
 - Oral presentations
 - Site visits
- Evaluation of Network Discounts Levels
 - Actual hospital and physician reimbursement levels requested to be submitted

Key Components to the 2006 RFP

- Disease Management
 - Request for proposal includes enhanced disease management services to focus on chronic illnesses specific to the Commonwealth group
- Wellness
 - Innovative approaches to wellness programs are included in the request
- Consumerism
 - Vendors are asked to describe alternative benefit options that can be administered; this is to ensure that the TPA has the ability to put in place various options that the Commonwealth may consider upon advice from the Blue Ribbon Panel and other stakeholder groups like the Employee Advisory Committee

Timeline

Estimated Dates

Release of RFP	5/16
Vendor's Conference	6/01
Proposals Due	6/27
Evaluation	7/18
Finalist Meetings	7/25
Vendor(s) Selection	8/01
Finalist Presentations (if required)	Week of 8/01
Site Visits (if required)	Week of 8/08
Negotiation/Contract Award	Week of 8/15
"Go Live"	1/01/06